



LA CROSSE COUNTY

Exceptional services. Extraordinary place.

Request for Proposal

One (1)

Truck Body and associated

Snow removal equipment

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Section 1 - RFP Overview

1.1 Introduction

The objective of this procurement process is to select a vendor to provide the La Crosse County Highway Department with one (1) installed and operational dump truck body, front mounted, right side 9' wing plow, 12' reversible snow plow, front mounted, left side 9' wing plow, "V" box slip-in salt spreaders, on County supplied cabs and chassis'.

Incurred costs

The County is not responsible for any costs incurred by the Vendor in the preparation of the proposal, participation in the Vendors' meeting, or for any other cost to the Vendor associated with responding to the RFP

Section 2 - Proposal Submittal Instructions

2.1 RFP Schedule

The following is a list of the important dates for activities related to the RFP process. The County reserves the right to change these dates and will post the changes on its web site.

Activity	<i>Time</i>	Date
RFP released		4/23/18
Pre-Bid Meeting	10:00 AM	5/1/18
Submission of proposals	10:00 AM	5/23/18
Public Works and Infrastructure Committee meeting	4:00 PM	6/11/18

Pre-bid Meeting

One Pre-Bid meeting will take place at **10:00 A.M.(local time) on Tuesday, May 1, 2018 at the La Crosse County Highway Department, 301 Carlson Road, West Salem, WI** for the purpose of reviewing the specifications, and where project related questions will be discussed and answered. Attendance is not mandatory, but recommended.

2.2 RFP location

This RFP is posted on the La Crosse County web site. The County reserves the right to amend this RFP at any time. In the event it becomes necessary to amend, alter or delete any part of the RFP, changes to the RFP will be posted on the web site. It is the vendor's responsibility to be aware of amendments that are posted on the web site. The address is:

<http://www.co.la-crosse.wi.us>

2.3 Submission of Questions

Scope of Work Questions:

Bob Boecher, Maintenance Superintendent 608-786-3841

rboecher@lacrossecounty.org

Procurement Process Questions:

Bryan Jostad, Finance Department, 608-785-5879

bjostad@lacrossecounty.org

2.4 Submission of Proposals

All proposals shall be submitted in complete original form. No faxed or emailed proposals will be accepted. Proposals shall be sealed and marked "**Highway Patrol Truck Equipment 43000**". **Vendors shall submit one (1) completed copy of their proposal in a paper form and one (1) completed copy in an electronic format such**

as jump drive, usb, or cd. Failure to submit completed form may cause rejection of the proposal. Vendor literature will not be an acceptable substitute for a completed RFP form.

Sealed Proposals must be delivered no later than 10:00 am, May 23, 2018 to:

**Ron Chamberlain
Highway Department
301 Carlson Road
West Salem, WI 54669**

Proposals received after the above date and time will be returned unopened.

2.5 Opening of Proposals

The proposals will be publicly opened at 10:05 am, May 23, 2018 in the following location:

Highway Department
301 Carlson Road
West Salem, WI 54669

At that time, the names of vendors who properly submitted proposals will be announced. Announcement of the names of the vendors who submitted proposals is not a guarantee that the proposals otherwise comply with the specifications of this RFP.

2.6 Ownership of Proposals

All proposals submitted on time become the property of the County upon submission, and the proposals will not be returned to the Vendors. By submitting a proposal, the Responder agrees that the County may copy the proposal for purposes of facilitating the evaluation.

2.7 Other information

Vendors may submit any other information that is not described in this proposal that would be beneficial to the County. If in the vendor's opinion the County has overlooked anything material or relevant, such item(s) may be brought to the County's attention and be included in the proposal.

2.8 Amendments to the RFP

In the event it becomes necessary to amend, alter or delete any part of the RFP, changes to the RFP will be posted on the website. The address is:

<http://www.co.la-crosse.wi.us/RFP/default.htm>

2.9 Public Records Law

All proposals are subject to the Wisconsin Public Records Law.

Section 3 Specifications, equipment, warranty and training

Vendors shall describe their approach to provide the equipment and service described herein, including, but not limited to:

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		VENDOR COMPLIES	
		YES	NO
General:	<p>The following specifications describe the minimum requirements for one (1) 15 foot “live bottom” dump body with tailgate sander attachment, one (1) front mounted 12 foot reversible snow plows with installed truck hitch, one (1) left front mounted 9 foot wing plow, one (1) right front mounted, 9 foot wing plows, one (1) under body scraper, one (1) 400 gallon, closed loop pre-wet systems, Force America hydraulic systems, Precise GPS data collection, and amber LED warning lighting.</p> <p>The equipment will be installed and delivered on the County supplied cab and chassis, _____ complete and ready for service. The application for this equipment will be for Interstate type highway snow patrol duty in the winter and various gravel work in the summer.</p> <p>The equipment proposed will be 2018 or newer, of current design and regular production models for which specifications are available. Machine modifications to meet the operational and capacity requirements shall be limited to the manufacturer’s published standard and operational equipment. All operating specifications are based on current SAE standards and shall be the basis for determining compliance with specified requirements.</p> <p>The successful body equipment vendor will supply line set/engineering drawings of the proposed equipment for review by a County of La Crosse representative and a representative of the truck cab and chassis vendor.</p> <p>The truck cab and chassis vendor will also supply a set of drawings for review at this time. A meeting between the three entities will take place to insure the proper fit of components on the proposed truck chassis.</p> <p>Approval to proceed by the County must be given before production on the equipment can begin.</p> <p>Without prior approval, equipment may be rejected, even at the time of final delivery.</p>		
Dump Body:	<p>15’ “Live bottom” type dump body, mounted & fully operational, rear discharge. 201 Stainless Approx. 15 cubic yard capacity Inside length of 16 feet / 96” inside width Tailgate height of 48 inches, 201 Stainless Steel. Grab handles in lower corners and D-ring top inside center. Head sheet height of 60 inches, 201 Stainless Steel. 7ga. 201 stainless steel sloped sides from 60” header to 48” tailgate. One piece floor which incorporates a 6 inch floor to side radius. The floor slopes 35 degrees to the conveyor to facilitate self-cleaning of the body without raising. 10 gauge 201 Stainless Steel boxed top rail seamless and sloped inward to shed debris. 7 gauge 201 Stainless Steel rear corner posts are tied into a one piece 7 gauge 201 Stainless Steel rear apron. Further reinforcement is provided by a ¼” 201 Stainless Steel plate which helps prevent flexing in this critical area and strengthens the tailgate latch assembly. 201 Stainless Steel integral fenders continuously welded and positioned full length of the body.</p>		

		VENDOR COMPLIES	
		YES	NO
	<p>201 Stainless Steel fenders shall have adequate length to accommodate 230 gallon capacity poly tanks, (1 on each side) on the rear of body fenders. Front, trunnion mounted <u>Mailhot</u> telescopic hoist with internal doghouse. 22" x 78" 10 gauge 201 Stainless Steel cab shield to be fully welded. 10" longitudinal to body floor height. 1/4" 201 Stainless Steel formed inner/ 10 gauge 201 Stainless Steel formed outer long sills. 1/4" AR400, conveyor floor. 2" diameter drive and idler shafts with 8 tooth cast iron sprockets. (1) One 25:1 Planetary Gearbox with high torque motor rear drive conveyor system. Body integrated 201 Stainless Steel 15" spreader apron. Conveyor extends 12" beyond tailgate to prevent free flow of granular material, flip up cover from tailgate to end of chain. 28" wide heavy duty pintle type conveyor chain with bars every other link. 7 gauge 201 Stainless Steel tailgate sheet. (3) three 10ga. 201 Stainless Steel sloped horizontal braces that are flush with perimeter boxing. Flush mount, 1/2" flame cut tailgate pivots. Heavy duty offset hinge plates, 1" flame cut. 3/4" latch hooks with 3/8" latch plates. 1 1/4" Hot Rolled upper and lower pins. 7 gauge 201 Stainless Steel 10" x 24" rear feed-gate operates perpendicular to floor. The feed-gate is screw adjustable type. Dual chamber air tailgate latches (one on each side) with over-center linkage. Pivot shafts include stainless steel bushings. Rear hinge pins to be 303 stainless steel and rifle drilled with grease zerks. Garlock type hinge pin bushings. Body-up switch wired to Ultra Display. One stainless steel fold-up ladder, rear driver's side. One set of stainless steel shovel hooks, standard install. One set of rear mounted mud flaps, swing type, quick detachable type. One set of mud flaps in front of rear tandems, truck frame mounted. Stainless Steel Toolbox mounted on the side of the truck frame 18" x 18" x 36" (30" if needed because of space). S/S Rear air foil pinned to rear of the tailgate, Stainless steel receiver tubes & inserts, and foil (unpainted). Unpainted body – truck frame & mounting hardware painted standard black. After temporary fuel tank is removed from under the cab on driver's side, builder will need to fabricate steps to get into the truck. To be mounted & fully operational. One year warranty on all parts & labor</p>		
Vibrator:	Cougar Vibrator, Model 2700, installed with additional custom plate, preferred.		

		VENDOR COMPLIES	
		YES	NO
Tarp:	Donovan Electric tarp system with side mount springs, asphalt tarp, all aluminum arms & tarp housing.		
Trailer Hitch:	1" Rear Pintle Plate with heavy duty gussets and 45 ton pintle hitch with D-rings, 7 pole, round, spade type trailer plug, installed and wired for stop, turn and tail lights.		
Lighting:	<p>LED light kit with LED back-up lights installed in 3-hole Stainless Steel light boxes on the outside of the rear corner post light housings mounted with approx. 5/8" gap and to be bolted. Must also include air foils mounted to the light boxes. LED 3 light cluster only by rear hitch plate.</p> <p>All electrical wiring connections must be put in heat shrink tubing & run to a sealed junction box.</p> <p>Two (2) std. LED marker lights installed on both sides of rear corner post.</p> <p>3M reflective red/silver conspicuity tape is to be installed, both side of the dump body, along the rub rail.</p> <p>3M reflective red/silver conspicuity tape to outline the tailgate.</p>		
Body Hoist:	<p>Internal doghouse type:</p> <p>Single cylinder, trunnion mounted, single acting (power up & gravity down). Mailhot Hoist model CS150-6.5-4 (proximity switch- used as hoist limiter). 4 stage cylinder, 150" stroke with a 6.5" diameter / Wear and corrosion resistant Nitrited cylinder tubes. 303 S/S, rifle drilled rear hinge pins w/ grease zerks & composite type bushings (1/2" x 8" x 6" rear hinge angle). Two (2) Safety Body Props. Cylinder has a two year warranty on all parts & labor.</p>		
Hydraulics:	<p>Force America FASD45L (6.0 cu. in.) load sense pump with 12 volt pump shut off w/ override switch.</p> <p>Force America AAF-13 function Add-A-Fold valve body to run sander conveyer, auger, & spinner, plow lift & plow reversing, the RH wing toe & RH heel, the LH wing toe & LH heel, the scraper lift & scraper reverse, the prewet, & the dump box.</p> <p>Stainless Steel valve body enclosure, mounted on the side of the truck frame.</p> <p>Riverside oil/fuel tank combo ~ mounted behind the cab, custom carriage - 46 gallon hyd. oil tank with in-tank filter assy., 7ga stainless steel, sight & temp. gauges & 100 gallon fuel tank (complete assy. 14" wide or less). Custom step(s) installed on the fuel tank side.</p> <p>Low oil and temperature sending unit wired to Ultra Controller / hydraulic oil / 2" ball valve for suction shut off tank.</p> <p>MPJC6100-5-Ultra Proportional Controller, 5-stick controller with integrated SSC6100 spreader control.</p> <p>7" diagonal color TFT LCD low profile widescreen display (get location details). Proximity switch (hoist limiter)/Filter by-pass. Install feedback sensors for the sander & prewet. Wing heel cylinder lock valves- to prevent wing settling / Wing toe cylinder locks are to be integrated into valve assembly.</p>		

	VENDOR COMPLIES	
	YES	NO
<p>Auto reverse raise for the underbody scraper & Accumulator for constant down pressure.</p> <p>Scraper pressure reading to be wired to 6100 display.</p> <p>Road watch model Air & Road Temperature Unit. Mirror mounted and wired to 6100 display.</p> <p>All hydraulic lines will have swivel ends and will be wrapped and hung to county specifications.</p> <p>Main pressure hose will have sleeved nylon covering from pump to valve body. Include dust caps & plugs for all couplers (use JIC fittings where couplers are not being used).</p> <p>Ultra-Controller joystick order: 1) Plow, 2) Left Wing, 3) Hoist, 4) Right Wing, 5) Underbody Scraper.</p> <p>Ultra-Controller switch order: 1) HID Lights, 2) Auxiliary, 3) Pump Override, 4) Auxiliary, 5) Spreader Power.</p> <p>Factory supplied chassis switches: 1) Strobe Lights, 2) Wing Lights, 3) Sander Lights, 4) Tarp, 5) Vibrator, 6) Scraper Lights.</p> <p>Plow/Truck Lights (switch is to be supplied with the truck chassis). Mounted & fully operational. One year warranty.</p> <p>Precise GPS Data Collection: Precise IX-403H AVL system - collection box and cables. Precise permanent mount antenna, P/N 1095475. Fully integrated with the SSC6100. Install front Plow Sensor. Road Watch model Air & Road Temperature Unit. Mirror mounted and wired to 6100 display. Mounted and fully operational. One year warranty</p> <p>Road Watch: Road Watch – Road Surface & Air temp sensor- installed on driver’s side mirror – viewed on 6100 display screen.</p> <p>Front Plow: 12 foot, power reversible snow plow. 12ft. plow length. 48in. plow height. 10ga. Moldboard. Loop hitch, plow portion. Heavy Duty Push-frame constructed with ½” thick steel and 112” long minimum, eight ½” ribs, fully welded, six main hinge points with the furthest hinge point extending about 15” from the end of the plow. Four (4) moldboard “extension type” trip springs made of 9/16” wire and are adjustable with hand tools. One (1) heavy duty 4” x 13” power reversing cylinder w/ 2” Nitrided rod, brass bushing and grease zerk at live end of cylinder for extended wear. Live end of cylinder is equipped with a brass bushing and grease zerk for extended wear. DXV cushion valve to protect swing cylinder- mounted on front bumper. A-Frame pivot pin to be minimum of 2” in diameter and run thru a total of 8¾” of bushing length.</p>		

A-frame to support push frame pivot on 2-sides and must be greaseable.
 Bottom angle (frog) is 3/4" x 4" x 4" with reinforcing gussets (1/4" x 4" x 7" every 12" on center).
 Plow is 100% welded.
 Rubber snow flap, 3 ply, 1/2" thick x 12" wide x 12' long.
 Plow end markers, red cable type.
 Crank adjustable parking stand.
 Joma rubber type 3 section cutting edge, 3/4" x 6" with 1/2" x 6" cover blade, standard AASHO punch, with installed curb shoes.
 3/4" round stock welded to each end of the moldboard, full height / Shoe brackets for future use.
 Stucchi brand plow coupler (for connecting under pressure) - includes parking station.
 Primed & painted std. Omaha Orange.
 One year warranty.

Truck Hitch: Universal Pin & Loop style.
 3" x 10" single acting lift cylinder with Nitrated rod.
 Heavy duty bumper 1/2" x 4" x 8" x 90".
 Custom hood stops installed on the front bumper.
 Hitch is bolted to front of truck not welded.
 Mounted & fully operational.
 One year warranty.

Dual Front

Mount Wings: Front mount - left & right hand wings.
 All hydraulic lift, **"No cables or slide posts"**.
 9ft. moldboard length.
 30in. to 38in. tapered moldboard height.
 3/16in. moldboard thickness.
 1 1/2" main pivot bolt.
 Eight 1/2" ribs, fully welded.
 Heavy duty adjustable spring loaded push beams with shear pins.
 Floating link arm at the heel.
 Double acting toe cylinder with 3/2" bore, 2" Nitrited rod and must have a minimum of 12 3/4" of float.
 Double acting 4" x 13" D-cell type heel cylinder with 2" Nitrided rod.
 3/4" x 4" x 4" lower angle, fully gusseted (top and bottom).
 3/4" x 8" cutting edge with standard AASHO punch (pre drilled holes for carbide blades).
 Safety chain at the toe/safety chain with rear stop.
 Two (2) 3/4" thick vertical connecting links.
 Two (2) 3/4" thick top horizontal floating links.
 Two (2) 1" thick bottom horizontal floating links.
 Four (4) 1 1/2" link bolts with 10 1/2" total bushing length and grease zerks.
 1/2" thick mounting for the slab.
 Extra grease zerk option. All six (6) ears connecting the vertical link assembly and the wing slab are to have bushings and grease zerks. Bushings are to have a minimum of 1/4" thick walls.
 1/2" x 4" x 6" rectangular front tube assembly that **MUST** run through both front cheek plates.
 Cross tube is to be split and pinned for ease of separating the left & right post assemblies for service & summer storage.
 Sight markers on discharge end of the moldboards and post assemblies.

Adjustable air bag kit with in-cab controls (each wing).
 Hoses & quick couplers with dust caps as needed.
 Mounted & fully operational.
 Primed and painted standard Omaha orange.
 One year warranty.

Wing Lights: Whelen wing warning lights- model WFLOW1A, each front wing, installed with a proximity switch to turn on the warning light the when wings goes down into plowing position, with disconnect.

Underbody Reversible

Scraper: Moldboard is 1" x 16" x 12' (clearance required is 21-23in).
 Moldboard is cushioned w/ two (2) cushion spring shock absorber assemblies (7/8" diameter wire).
 Two 3-1/2" x 10" double acting up and down cylinders with 2" Nitrided Rods.
 Two 4" x 14-1/4" swing cylinders with 2" Nitrided Rods (able to swing 45 degrees left or right).
 Built in stop doesn't allow the reversing cylinders to bottom out.
 Reverse Cylinder mounting pins are 2" diameter / cushion valve installed to protect the reversing cylinders.
 Heavy duty 1" solid circle w/ one piece design & reverse cylinder hold down.
 Grease zerks on all moving parts.
 Machined center pivot pin with replaceable bushing.
 1" thick hold down blocks with three 3/4" grade 8 bolts.
 Replaceable UHM Polyurethane hold down wear pads (between the hold down blocks and the reversing circle).
 Truck mount hanger plates are 3/4" thick.
 One piece 1/2" formed steel hanger board with 3/4" brace.
 2-1/2" OD steel hinge shaft.
 Two 2-1/2" dia. x 8" hinges and two 2-1/2" dia. x 6" hinges. Four (4) hinges total.
 7/8" x 5" Carbide cutting edge blades.
 Standard step mounted on driver's side top of the moldboard.
 Pressure relief valve is built into the valve body / Lock valve for up position.
 Scraper to be set up with an accumulator system (for constant down pressure) (U2).
 Auto Reverse Raise ~ Scraper pressure reading will be set up to read the pressure on the 6100 display.
 Primed and painted black.
 Mounted & fully operational.
 One year warranty.

Tailgate

Salt Spreader: 9' auger tailgate sander for live bottom dump body Application.
 Constructed of 201 stainless steel material.
 Direct drive auger & spinner motors.
 7ga. 201 stainless steel trough and rear panel.
 1/4" end plates with interior seams welded.
 Full 3/8" thick flighting (with 4" flight spacing).
 Flighting is welded to a 2-3/8" O.D. schedule 80 pipe, supported by 1 1/2" shafts.
 Ball type bearings are 1 1/4" diameter & are greaseable, mounted with a 4 bolt flange.
 Bottom opens with 6 hinge points for easy cleanout.

		VENDOR COMPLIES	
		YES	NO
<p>Dual self-leveling spinner assemblies with 18” polyurethane spinner disk (sanding one side at a time). Auger & spinner reverse will be controlled from in the truck cab. Install seal saver on the auger & spinner motors. Custom 3-piece cover/auger shields, (see existing truck for details). Run auger hoses & RH spinner hoses to passenger side rear of truck frame (by rear hinge). Run LH spinner hoses to driver’s side rear of truck frame (by rear hinge). Mounted & fully operational. One year warranty on all parts & labor.</p> <p>Closed Loop Hydraulic</p> <p>Pre-Wet: Hydraulic Closed Loop pre-wet system: (qty. two 230 gal. tanks...460 gal. total). 1.21 CIR geroler type hydraulic drive motor with flow meter. 8.2 GPM @ 1600 RPM gear pump drive. Drive system is in a stainless steel enclosure. This pre-wet system is to be controlled in the SSC6100 control center. Bulk tank fill quick couplings are supplied. Replaceable in-line screen strainer. PVC shut off valves. Set-up to have nozzles spray liquid directly on to the material as it goes on to the spinner (confirm nozzle location). Must include diverter valve to switch pre-wet from left to right side. Hardware, hoses, fittings, & sealed wiring harness. One year warranty on all parts & labor.</p> <p>Truck Lighting:</p> <p>Heavy Duty cab mounted adjustable aluminum light bar assy. - (Installed). Two (2) Federal Signal - LED Highlighter Plus, P/M, Amber LED’s with Clear Dome (#454201HL-25) installed on the aluminum light bar assy. - with custom 2” risers. Two (2) Federal Signal 6in Oval LED S/T/T light kit- red - rubber grommet mounted in 3-hole light box. Two (2) Federal Signal- 6in Oval LED Warning Lights- amber- random flashing- model 607101-02 rubber grommet mounted in 3-hole light box. Two (2) Federal Signal 6” Oval LED Back-Up Lights- rubber grommet mounted in 3-hole light box. Rear lights to be rubber grommet mounted in 3-hole S/S light boxes. Light boxes to be bolted to rear corner post with approx. 5/8” air gap. LED 3-light cluster mini-bar – rear mounted between frame rails. One set of Hella Model 996167191/201 front mounted snow plowing lights with signals, high & low beams w/60/55 watt bulbs std. install, off cowling of truck hood w/ custom made stainless steel mounting brackets. Nordic model N400 (994-225U) - HID lights mounted on the aluminum light bar assy. Two (2) Maxxima MWL-25SP - Work Lights, 3600 Lumen, 5 Luxeon M LED’s - Flood beam pattern mounted on the aluminum light bar assembly. Two (2) LED sander work lights, two (2) LED scraper work lights & two (2) LED wing work lights (All Clear) All lights will be 5in LED Utility Light- Clear- <u>800 lumens</u> (Maxxima MWL20). All lights will be wired to Ultra and factory truck switches.</p>			

VENDOR
COMPLIES

YES NO

Warranty: The warranty period is to begin on the date of completed equipment delivery to the County of La Crosse.

Filters: Two (2) complete sets of replacement hydraulic filters, per vehicle, will be provided at time of delivery.

Manuals: 1(one) complete set of Operations, Maintenance, and Repair manuals or CD's will be provided for this equipment and all added sub-systems at the time the vehicles are delivered.

Optional Equipment: Installed back-up camera for the winter maintenance equipment:

\$ _____

Automatic chain grip system for snow and ice use – Installed (tandem axle application)
Mounted and fully operational
One year warranty

\$ _____

LED auxiliary plow lights with heated cover lenses. \$ _____

Do not add options to final cost asked for below.

SPECIFICATION EXCEPTION PAGE

Write any exceptions to the above specifications, note if the exception exceeds the specification, or does not meet the specification.

Section 4 How to respond to this RFP

4.1 For each proposed scale, provide the information requested in Section 3

4.2 Complete the Cost Schedule page in Section 6 below

Section 5 Evaluation of Proposals

5.1 Evaluation Criteria

La Crosse County will evaluate the proposals using the criteria described below.

Category	Points
Equipmentspecifications and features	30
Cost	50
Warranty	20
Total	100
Vendor History	0 to -15

5.2 Vendor History with La Crosse County

This RFP is crucial to an important public service performed by the La Crosse County Highway Department. As part of this evaluation, a vendor may have up to 15 points subtracted based on the vendor's past historical integrity in regards to providing required equipment specifications and supporting the performance of equipment.

Vendors with no previous history will be scored a zero

Section 6 Cost Schedule

Dump Body Manufacturer: _____

Dump Body Model _____

Material Spreader Manufacturer _____

Material Spreader Model _____

Front Plow Manufacturer _____

Front Plow Model _____

Wing Plow Manufacturer _____

Wing Plow Model-Left _____

Wing Plow Model-Right _____

Cost for the purchase and installation of one (1) complete and functional Interstate Winter Patrol truck equipment as specified above, F.O.B.:

**La Crosse County Highway Department
301 Carlson Road
West Salem, WI 54669**

Total cost: \$ _____

Section 7 - Terms and Conditions

7.1 The County reserves the right to accept or reject any or all proposals or portions thereof without stated cause.

7.2. The County reserves the right to re-issue any requests for proposals.

7.3. Upon the selection of a finalist vendor, the County by its proper officials, employees, or agents shall attempt to negotiate and reach a final agreement with this vendor. If the County, for any reason, is unable to reach a final agreement with this vendor; the County reserves the right to reject such vendor and negotiate a final agreement with the vendor who has the next most viable proposal. The County may also elect to reject all proposals and re-issue a request for proposal.

7.4 Clarification of proposals: The County reserves the right to obtain clarification of any point in a vendor's proposal or obtain additional information.

3.5 The County is not bound to accept the proposal with the lowest cost, but may accept the proposal that demonstrates the best ability to meet the needs of the County.

7.5.1 The County will award the purchase to the vendor whose proposal is most advantageous to the County. In determining the most beneficial offer, the County will consider such criteria as, but not limited to, cost, quality/workmanship, capability, standardization, major and minor exceptions to our specifications, superior design features, warranty, delivery, past experience, installation, equality, discount, customer satisfaction, bidder's past performance and/or service reputation, and servicing capabilities. The County may opt to establish alternate selection criteria to protect its best interest, or to meet performance and operational standards.

7.6 The County reserves the right to waive any formalities, defects, or irregularities in any proposal, response, and/or submittal where the acceptance, rejection, or waiving of such is in the best interests of the County.

7.7 The County reserves the right to disqualify any proposal, before or after opening, upon evidence of collusion, intent to defraud, or any other illegal practice on the part of the vendor.

7.8 The Vendor agrees to the fullest extent permitted by law, to indemnify, defend and hold harmless, the Purchaser, and its agents, officers and employees, from and against all loss or expense including costs and attorney fees by reason of liability for damages including suits at law or in equity, caused by any wrongful, intentional, or negligent act or omission of the Vendor, or its (their) agents and / or sub-contractors which may arise out of or connected with activities covered by this contract.

7.9 The selected vendor shall not subcontract or assign any interest in the contract and shall not transfer any interest in the same without prior written consent of the County.

7.10 No reports, information, or data given to or prepared by the firm under contract shall be made available to any individual or organization by the firm without the prior written approval of the County.

7.11 Should the selected vendor merge or be purchased by another individual or firm contract continuation would be at the County's option.

7.12 Brand names and brand specific specifications are used to establish general characteristics and standards of quality and performance. They are not used to limit competition. Vendors are encouraged to propose substitutes they consider equal to or better than what is specified and to state such substitutions on the exceptions page. Failure to list substitutions on the exceptions page may cause rejection of the bid, even at the time of delivery.

End of RFP