



La Crosse County
Request for Proposal
Three (3)
Truck Cab and Chassis

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Section 1 - RFP Overview

1.1 Introduction

The objective of this procurement process is to select a vendor to provide the La Crosse County Highway Department with three (3) 66,000 GVW, diesel powered, automatic transmission, quad axle cab and chassis units.

Incurred costs

The County is not responsible for any costs incurred by the Vendor in the preparation of the proposal, participation in the Vendors' meeting, or for any other cost to the Vendor associated with responding to the RFP

Section 2 - Proposal Submittal Instructions

2.1 RFP Schedule

The following is a list of the important dates for activities related to the RFP process. The County reserves the right to change these dates and will post the changes on its web site.

Activity	<i>Time</i>	Date
RFP released		5/7/19
Submission of proposals	10:00 AM	5/22/19
Public Works and Infrastructure Committee meeting*	4:00 PM	6/10/19

*County Administrative Building
212 North 6th Street
La Crosse, WI
Room 1107

*Please note that this is the scheduled date as of the release of this RFP. It is the vendor's responsibility to be aware of Committee Meeting times and dates. This information can be accessed on the County web site at <http://www.co.la-crosse.wi.us> via clicking on the header "Meeting Minutes / Agendas" or by contacting the County Clerks office at 608-785-9623.

2.2 RFP location

The La Crosse County Highway Department is going to begin using Oniva DemandStar Network as the automatic procurement information notification and document distribution system. Oniva DemandStar will also serve as the proposal collection destination.

2.3 Submission of Questions

Scope of Work Questions:

Bob Boecher, Maintenance Superintendent 608-786-3841
rboecher@lacrossecounty.org

Procurement Process Questions:
Bryan Jostad, Finance Department, 608-785-5879
Jostad.bryan@co.la-crosse.wi.us

2.4 Submission of Proposals

All proposals shall be submitted in complete original form using the Oniva DemandStar Network as the automatic procurement information notification and document distribution system. Oniva DemandStar will also serve as the proposal collection destination.

La Crosse County Highway Department will no longer accept proposals that are mailed (UPS, Fed Ex, U.S. Postal Service) or dropped off in-person.

Vendors may register on-line at www.oniva/WAPP (not the general DemandStar website) to ensure free automatic notification of and access to RFPs, RFQs, and Bids. If your business currently subscribes to DemandStar Services, and its service territory includes the entire State of Wisconsin or a larger area, the service connecting your business to WAPP is already included in your subscription.

Proposals submitted will be marked as “Truck Cab and Chassis”, and must be submitted to DemandStar no later than 10:00 AM, CST, May 22, 2019

Proposals received after the above date and time will not be accepted.

2.5 Opening of Proposals

The proposals will be publicly opened at 10:05, CST, May 22, 2019 in the following location:

Highway Department
301 Carlson Road
West Salem, WI 54669

At that time, the names of vendors who properly submitted proposals will be announced. Announcement of the names of the vendors who submitted proposals is not a guarantee that the proposals otherwise comply with the specifications of this RFP.

2.6 Ownership of Proposals

All proposals submitted on time become the property of the County upon submission, and the proposals will not be returned to the Vendors. By submitting a proposal, the Responder agrees that the County may copy the proposal for purposes of facilitating the evaluation.

2.7 Other information

Vendors may submit any other information that is not described in this proposal that would be beneficial to the County. If in the vendor’s opinion the County has overlooked anything material or relevant, such item(s) may be brought to the County’s attention and be included in the proposal.

2.8 Amendments to the RFP

Amendments to the RFP will be placed on the Oniva DemandSar website and can be downloaded

2.9 Public Records Law

All proposals are subject to the Wisconsin Public Records Law.

Section 3 Specifications, equipment, warranty and training

Vendors shall describe their approach to provide the equipment and service described herein, including, but not limited to:

		VENDOR COMPLIES	
		YES	NO
General:	<p>The following specifications describe the minimum requirements for three (3) 66,000 GVWR, diesel powered, automatic transmission equipped, conventional cab and chassis’.</p> <p>The successful truck vendor may be required to ship the cab and chassis to the successful body vendor, depending on their location.</p> <p>The application for this equipment will be for Interstate and State Trunk Highway snow patrol duty in the winter and asphalt and gravel work in the summer.</p> <p>The equipment proposed will be 2019 or newer, of current design and regular production models for which specifications are available. Machine modifications to meet the operational and capacity requirements shall be limited to the manufacturer’s published standard and operational equipment. All operating specifications are based on current SAE standards and shall be the basis for determining compliance with specified requirements.</p> <p>The successful truck vendor will supply a line set/engineering drawings of the proposed equipment for review by a County of La Crosse representative and a representative of the body and equipment vendor. The equipment vendor will also supply a set of drawings for review. A meeting between the three entities will take place to insure the proper fit of proposed components on the truck chassis. Approval to proceed must be given before production on the cab and chassis can begin. Without prior approval, equipment may be rejected, even at the time of final delivery.</p>		
Demonstrator:	<p>Equipment proposed by the vendor will be subject to inspection by a group of La Crosse County operators to determine viability of the loader for the Highway Department’s operation.</p> <p>An example of the proposed equipment will be brought to the Highway Department shop at 301 Carlson Road, West Salem, WI. for an appraisal team to test operate and evaluate the equipment for adherence to the RFP.</p> <p>If the vendor has multiple units, the evaluation team can come to the vendor’s location with prior approval.</p> <p>Demonstrations are to be set up with the Highway Shop Superintendent, with a minimum of 3 business days before the equipment is to be demonstrated.</p>		
GVWR:	66,000 pounds		
Frame:	<p>Cab to axle: 171 inches, Cab to axle measurement needs to accommodate a 20” space required from back of cab to first forward pusher axle. (Pusher axle closest to the back of the cab) This requirement is for installation of snow removal equipment. The proposed dump body will be 18’.</p> <p>Axle to frame: 63 inches</p> <p>Frame rails: heat treated alloy steel (120,000 PSI yield) 10.9”X3.6”X.43”, single channel.</p> <p>20” front frame extension for the installation of a dampener driven PTO pump.</p> <p>Front bumper: Swept back steel, black.</p> <p>Frame rail corrosion protection.</p> <p>Clean “back of cab” for winter maintenance equipment installation, <u>no exceptions</u>.</p>		
Body Color:	Omaha orange		

		VENDOR COMPLIES	
		YES	NO
Engine:	<p>475 horsepower, SCR, turbo charged diesel engine: 475 peak horsepower, minimum, at rated engine RPM. 1,700 LB-FT of torque at rated engine RPM.</p> <p>Remote mounted engine control which includes wiring for body builder installation of PTO controls.</p> <p>The engine is to be equipped with a 1250-watt engine block and fuel line water separator and heater.</p> <p>Automatic cold starting equipment with engine ECM control.</p> <p>Federal emissions standard compliant for 2016.</p> <p>Engine compression brake by Jacobs, preferred, with selector switch and on/off switch.</p>		
DEF Tank:	Minimum 6 gallon capacity, frame mounted outside left rail, under cab.		
Air Cleaner:	<p>Dual element air cleaner with 'snow valve' and in-cab control.</p> <p>Air filter restriction indicator.</p>		
Cooling:	<p>Manufacturers heavy duty cross-flow, rated for engine size.</p> <p>Fan Drive: Horton DriveMaster direct drive type, preferred</p> <p>Expanded engine temperature effects to allow for higher engine temperatures including nylon surge tank and 15-PSI pressure cap</p> <p>Red extended life coolant rated @ -40</p>		
Transmission:	<p>Allison 4500 RDS P fully automatic transmission. 5th generation controls, wide ratio 6-speed, with double overdrive, on/off highway.</p> <p>Transmission will include oil level sensor, have a PTO provision, less retarder, and a mounted transmission oil cooler.</p> <p>Push button type transmission shift controller, or column mounted shift control.</p> <p>Shift controller parameters/performance.</p> <p>Allison spare input/output for rugged duty series.</p> <p>Castrol TranSynd synthetic oil.</p> <p>Transmission TCM to be located in the cab.</p>		
Electrical:	<p>12 volt, 160-amp capacity alternator, minimum</p> <p>Special accessory wiring for road speed sensor.</p> <p>CB radio accommodation package, header mounted, electrical feed from accessory side of the ignition switch. Including power source and two antenna bases with wiring.</p> <p>Two-way radio wiring: Wiring with 20 amp fuse protection, ignition wire with 5 amp fuse, wire ends with heat shrink ends routed to the center of the header console in the cab.</p> <p>Factory light bar brackets to support light bar mount on the top of the cab.</p>		
Batteries:	<p>Steel battery box mounted inside of the cab, under the passenger's seat, with three (3) battery capacity, preferred.</p> <p>The battery box location will not interfere with the installation of the snow removal equipment. The location of the battery box must be approved prior to the start of the manufacturing process.</p> <p>Three (3) maintenance free batteries, 12 volt, 2775 CCA capacity.</p> <p>Remote mounted jump start stud, passenger's side.</p> <p>Battery disconnect switch, lever operated, located inside of the cab.</p>		
Exhaust/DPF:	Horizontal after-treatment device, frame mounted, right side under cab.		

		VENDOR COMPLIES	
		YES	NO
	<p>Single vertical tail pipe, frame mounted right side of cab. Exhaust not to extend back of the cab.</p> <p>Exhaust height not to exceed ten (10) feet</p> <p>Turn back type tail pipe, non-bright for single exhaust.</p> <p>Three (3) position lighted momentary switch for: On / Cancel / Inhibit regeneration. When switch is moved to the ON position while the engine is running, DPF regeneration is inhibited. The system resets when the engine is shut down.</p>		
Steering:	<p>Heavy-duty, power assisted steering, with tilt steering wheel. Sheppard model M100/M80 dual power, preferred.</p> <p>18" black 2 spoke steering wheel.</p>		
Front Axle:	<p>Wide track, "I" beam type, 20,000 pound capacity. Meritor MFS-20-133A preferred.</p> <p>Wet wheel seals.</p>		
Brakes:			
Front Axle:	<p>Dana Spicer ES-165-6 Air, cam type, extended service; size 16.5" x 6", with automatic slack adjusters, required</p>		
Front Suspension:	<p>Multi-stage, taper leaf, 20,000 capacity, with shock absorbers.</p> <p>Maintenance free, rubber bushing spring pins</p>		
Front Tires:	<p>425/80R22.5, Load range L, 20 ply. 10-stud pilot hub type, Non-polished heavy-duty aluminum rims.</p>		
Brakes:			
Rear Axle:	<p>Dana Spicer ES-165-7 air, cam type, extended service; size 16.5" x 7", with automatic slack adjusters, required.</p>		
Rear Axle:	<p>Tandem rear axle: Single reduction, standard width, 46,000 pound capacity, with a lube oil pump. Meritor RT-46-164P preferred.</p> <p>Driver controlled locking differential in forward-rear and rear-rear axle.</p> <p>200 wheel ends.</p> <p>Differential geared to a maximum road speed of 70 MPH.</p> <p>Electric over air operated power divider lock. Cab control with indicator light.</p> <p>Magnetic drain plug for each axle.</p>		
Rear Suspension:	<p>Air ride rear suspension: 46000# Capacity, 54" Axle Spacing, Single Air Leveling Valve, Manual Dump Valve, Transverse Control Rods & Shock Absorbers.</p>		
2 Lift Axles:	<p>Lift type pusher axle, 13,200 pound capacity, includes two self-steer axles. Watson & Chalin model SL1190SSR Tru-Trk Alumullite preferred.</p> <p>Lift axle control switch inside of the cab.</p> <p>Pressure gauge and pressure regulator located outside of cab.</p> <p>Axle spacing: first pusher 49" ahead of drive axle.</p> <p>Axle spacing: second pusher 48" ahead of the first pusher axle.</p> <p>Three piece cross-member suspension.</p> <p>Non-polished, 22.5" heavy-duty aluminum rims.</p> <p>Tires: 295/75R22.5, installed</p>		
Rear Tires:	<p>11R22.5, Mud and snow type, load range H, 16 ply, non-polished heavy-duty aluminum rims.</p>		
Brake System:	<p>Dual air system for straight truck application, with 4 channel anti-lock</p>		

		VENDOR COMPLIES	
		YES	NO
	<p>brake system. (Bendix Anti-lock brake system preferred) Air dryer mounted inside left rail, back of cab. Firewall mounted brake treadle valve and accelerator pedal. <u>No floor mounted brake or accelerator pedals will be accepted, no exception.</u> Tractor protection Valve: Trailer connections, four wheel, with hand control and tractor protection for straight truck. Automatic slack adjusters all axles. Manual drain valves with pull cords for each air tank. Air compressor (Knorr-Bremse LP-720 DLU) – 31 CFM capacity, dual cylinder. Bendix AD9 air dryer with heater, preferred. Brake chambers supplied with pusher axles. Air brake tank locations: Aluminum tanks, mounted between rails, back of cab. Air storage tanks to be mounted parallel, inside of the frame rail “C” channel. The tanks cannot extend above or below the frame rails due to placement of snow removal equipment. Horizontal installation outside and below the frame rails is not acceptable. FMV Standard No. 108 ICC recommended lamps and reflectors. All lights required by law, LED type, halogen headlights. Body Builder Wiring: Wiring terminating at the back left side of cab, will include sealed connectors for stop/turn/tail, marker, back-up, accessory power/ground, and ground. Body Circuit Switch, for bodybuilders with 6 switches in the instrument panel, power module mounted in cab, all switches must be pre wired for body builder. Auxiliary harness for front headlights and turn signals for front snowplow applications. Accessory wiring for road speed sensor for salt equipment speed reference. 7-way trailer connection socket, mounted at the rear of frame, wired for stop/turn/tail. All wiring must be multi-plexed. 98db back-up alarm</p>		
Lighting:			
Hood:	<p>Full tilting fiberglass. Rubber fender extensions. Under hood insulation for sound abatement. Stationary grille. Front-end bug screen, mounted behind grille. Multi-piece hood construction.</p>		
Vehicle Cab:	<p>Conventional cab</p> <p>Gauges: Water temperature, low engine coolant temperature with audible alarm, oil Pressure, brake air pressure with low air warning alarm, amp/volt gauge, engine tach, engine hourmeter, water in fuel light, transmission temperature gauge, ergonomic instrument panel.</p> <p>Handles: Interior grab handles, safety yellow.</p> <p>Breakers: All circuits to be protected by approved circuit protection devices.</p> <p>Windows: Tinted power windows.</p> <p>Wipers: Electric two speed, with intermittent.</p> <p>HVAC: Factory installed A/C, high output heater with fresh air filter.</p> <p>Radio: Factory installed AM/FM w/weather band, with blue tooth capability.</p> <p>Mirrors: Dual West Coast style, remote controlled, heated, with 3” convex mirror</p> <p>Interior: Gray interior</p>		
Seats:	<p>Drivers: Air suspension, high back, integral headrest, 2 position front cushion adjustment, air lumbar support, armrests, and 3-point driver restraint.</p>		

		VENDOR COMPLIES	
		YES	NO
	<p>Passengers: Non-suspension, high back, integral headrest, left arm rest, and 3 point restraint.</p> <p>Turn signals: Self-canceling, with headlight dimmer.</p> <p>Steering: Tilt steering wheel, 2 spoke, 18" diameter.</p> <p>Air Horns: Air horn, single trumpet under the hood.</p> <p>Light bar: Factory light bar mount on the top of the cab.</p>		
Convenience Items:	<p>Alarm parking brake, Electric horn sounds in a repetitive manner when the vehicle park brake is "NOT" Set, with ignition "OFF" and any door opened.</p> <p>Head light warning buzzer, Sounds When Head Light Switch is on and Ignition Switch is in "Off" Position.</p> <p>Head lights on with wipers, headlights will automatically turn on if windshield wipers are turned on.</p> <p>Auxiliary switch, accessory control; for wiring in roof, with a maximum of 20 amp load with switches in the instrument panel.</p> <p>Test exterior lights, pre-trip inspection will cycle all exterior lamps except back-up lights.</p>		
Fuel Tank:	Top draw, aluminum "D" style fuel tank, 70 US gallons, mounted left side, under cab.		
Filters:	Two (2) <u>complete sets</u> of all replacement filters, per vehicle, will be provided at time of delivery. This includes engine oil, air, fuel, axle, internal & external transmission, and cab air filters.		
Training:	The chassis manufacturer shall provide unlimited online access to OEM training and diagnostic programs on all facets of these vehicles for a period of two (2) years from the vehicles in service date. After the two year period, the County would be able to continue the access by paying an annual access fee, to be determined.		
Manuals:	<p>1(one) complete set of Operations, Maintenance, and Repair manuals or CD's will be provided for this equipment and all added sub-systems at the time the vehicles are delivered. A manufactures "builders" line sheet will be provided for each vehicle at the time of delivery.</p> <p>The successful truck vendor will supply at the time of delivery the necessary diagnostic tools needed to obtain engine, transmission, and anti-lock brake system diagnostic trouble codes. If PC based, all appropriate software and cabling will also be included.</p>		
Title:	Successful vendor will apply for the vehicle title and license plates.		
Warranty:	The warranty period shall begin on the date of final equipment delivery to the County of La Crosse.		
Optional Equipment:	<p>Passengers side air ride seat, high back, 3 point restraint system.</p> <p style="text-align: right;">\$ _____</p> <p>Heated windshield, with cowl lid tray: \$ _____</p>		

VENDOR
COMPLIES
YES NO

All wheel air disc brakes \$ _____

Factory install, front fender mounted, convex mirrors:
\$ _____

Manufactures extended power train/chassis warranty:
Cost for extended warranty: \$ _____

Length of extended warranty: _____

Cost for extended transmission warranty: \$ _____

Length of extended warranty: _____

Do not add options to final cost asked for below.

**Total cost for one (1) –66,000 GVWR Diesel Powered, Conventional Cab and Chassis as specified above, without listed options, F.O.B. La Crosse County Highway Department
301 Carlson Road
West Salem, WI 54669**

\$ _____

Expected delivery time of cab and chassis after receipt of a County Purchase Order: _____ Days

Vehicles: Make: _____

Model: _____

SPECIFICATION EXCEPTION PAGE

Write any exceptions to the above specifications, note if the exception exceeds the specification, or does not meet the specification.

Section 4 How to respond to this RFP

4.1 Provide the information requested in Section 3

4.2 Complete the Cost Schedule page in Section 6 page 13

4.3 Complete the Certifications Regarding Suspension and Debarment on Page 14

- This document certifies that your organization has not been declared ineligible from doing business with the Federal Government
- If your organization has not been declared ineligible, then sign and include this document with your proposal

Section 5 Evaluation of Proposals

5.1 Evaluation Criteria

La Crosse County will evaluate the proposals using the criteria described below.

Category	Points
Equipmentspecifications and features	30
Cost	50
Warranty	20
Total	100
Vendor History	0 to -15
Grand Total	

5.2 Vendor History with La Crosse County

The equipment in this RFP is crucial to an important public service performed by the La Crosse County Highway Department. As part of this evaluation, a vendor may have up to 15 points subtracted based on the vendor's past historical integrity in regards to providing required equipment specifications and supporting the performance of equipment.

Vendors with no previous history will be scored a zero

Section 6 Cost Schedule

Truck Manufacturer: _____

Truck Model _____

Pusher Axle Manufacturer _____

Pusher Axle Model _____

Pusher Axle Tire Size _____

Engine Model _____

Transmission Model _____

Cost for the purchase three (3) diesel truck cab and chassis as specified above, F.O.B.:

**La Crosse County Highway Department
301 Carlson Road
West Salem, WI 54669**

\$ _____

CERTIFICATION REGARDING DEBARMENT AND SUSPENSION

The undersigned (authorized official signing for the applicant organization) certifies to the best of his or her knowledge and belief that the applicant defined as the primary participant in accordance with 45 CFR Part 76, and its principles:

- (1) are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal department or agency.
- (2) have not within a 3-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain or performing a public (Federal, State, or local) transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statement, or receiving stolen property;
- (3) are not presently indicated or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and
- (4) have not within a 3-year period preceding this application/proposal had one or more public transactions (Federal, State, or local) terminated for cause or default.

Should the applicant not be able to provide this certification, an explanation as to why should be placed after the assurances page.

The applicant agrees that it will include, without modification, the clause titled "Certification Regarding Debarment, Suspension, In-eligibility, and Voluntary Exclusion-Lower Tier Covered Transaction". Appendix B to 45 CFR Part 76 in all lower tier covered transactions (i.e., transactions with subgrantees and/or contractors) and in all solicitations for lower tier covered transactions.

VENDOR NAME _____

BY _____

Date _____

Section 7 - Terms and Conditions

7.1 The County reserves the right to accept or reject any or all proposals or portions thereof without stated cause.

7.2. The County reserves the right to re-issue any requests for proposals.

7.3. Upon the selection of a finalist vendor, the County by its proper officials, employees, or agents shall attempt to negotiate and reach a final agreement with this vendor. If the County, for any reason, is unable to reach a final agreement with this vendor; the County reserves the right to reject such vendor and negotiate a final agreement with the vendor who has the next most viable proposal. The County may also elect to reject all proposals and re-issue a request for proposal.

7.4 Clarification of proposals: The County reserves the right to obtain clarification of any point in a vendor's proposal or obtain additional information.

3.5 The County is not bound to accept the proposal with the lowest cost, but may accept the proposal that demonstrates the best ability to meet the needs of the County.

7.5.1 The County will award the purchase to the vendor whose proposal is most advantageous to the County. In determining the most beneficial offer, the County will consider such criteria as, but not limited to, cost, quality/workmanship, capability, standardization, major and minor exceptions to our specifications, superior design features, warranty, delivery, past experience, installation, equality, discount, customer satisfaction, bidder's past performance and/or service reputation, and servicing capabilities. The County may opt to establish alternate selection criteria to protect its best interest, or to meet performance and operational standards.

7.6 The County reserves the right to waive any formalities, defects, or irregularities in any proposal, response, and/or submittal where the acceptance, rejection, or waiving of such is in the best interests of the County.

7.7 The County reserves the right to disqualify any proposal, before or after opening, upon evidence of collusion, intent to defraud, or any other illegal practice on the part of the vendor.

7.8 The Vendor agrees to the fullest extent permitted by law, to indemnify, defend and hold harmless, the Purchaser, and its agents, officers and employees, from and against all loss or expense including costs and attorney fees by reason of liability for damages including suits at law or in equity, caused by any wrongful, intentional, or negligent act or omission of the Vendor, or its (their) agents and / or sub-contractors which may arise out of or connected with activities covered by this contract.

7.9 The selected vendor shall not subcontract or assign any interest in the contract and shall not transfer any interest in the same without prior written consent of the County.

7.10 No reports, information, or data given to or prepared by the firm under contract shall be made available to any individual or organization by the firm without the prior written approval of the County.

7.11 Should the selected vendor merge or be purchased by another individual or firm contract continuation would be at the County's option.

7.12 Brand names and brand specific specifications are used to establish general characteristics and standards of quality and performance. They are not used to limit competition. Vendors are encouraged to propose substitutes they consider equal to or better than what is specified and to state such substitutions on the exceptions page. Failure to list substitutions on the exceptions page may cause rejection of the bid, even at the time of delivery.

Vendor Signature Form

Description of bid or proposal _____

Name of Vendor _____

Legal Name of Vendor _____

Street Address _____

Phone Number _____

The enclosed bid/proposal is true and correct to the best of my knowledge.

I understand that La Crosse County reserves the right to accept or reject any or all bids without stated cause. I also understand that La Crosse County may allocate said bids in any way most advantageous to the County.

Authorized Signature _____

Printed Name _____

Title _____

Date _____

Federal Identification Number _____

End of RFP