



La Crosse County

Request for Proposal

One (1)

Dump Truck Cab and Chassis

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Section 1 - RFP Overview

1.1 Introduction

The objective of this procurement process is to select a vendor to provide the La Crosse County Highway Department with one (1) 66,000 GVW, diesel powered, quad axle dump truck.

Incurred costs

The County is not responsible for any costs incurred by the Vendor in the preparation of the proposal, participation in the Vendors' meeting, or for any other cost to the Vendor associated with responding to the RFP

Section 2 - Proposal Submittal Instructions

2.1 RFP Schedule

The following is a list of the important dates for activities related to the RFP process. The County reserves the right to change these dates and will post the changes on its web site.

Activity	<i>Time</i>	Date
RFP released		3/23/17
Submission of proposals	10:00 AM	4/12/19
Public Works and Infrastructure Committee meeting	4:00 PM	5/8/17

*County Administrative Building
400 North 4th Street
La Crosse, WI
Room 3220

Please note that this is the scheduled date as of the release of this RFP. It is the vendor's responsibility to be aware of Committee Meeting times and dates. This information can be accessed on the County web site at <http://www.co.la-crosse.wi.us> via clicking on the header "Meeting Minutes / Agendas" or by contacting the County Clerks office at 608-785-9623.

2.2 RFP location

This RFP is posted on the La Crosse County web site. The County reserves the right to amend this RFP at any time. In the event it becomes necessary to amend, alter or delete any part of the RFP, changes to the RFP will be posted on the web site. It is the vendor's responsibility to be aware of amendments that are posted on the web site. The address is:

<http://www.co.la-crosse.wi.us>

2.3 Submission of Questions

Scope of Work Questions:

Bob Boecher, Maintenance Superintendent 608-786-3841
rboecher@lacrossecounty.org

Procurement Process Questions:
Bryan Jostad, Finance Department, 608-785-5879
Jostad.bryan@co.la-crosse.wi.us

2.4 Submission of Proposals

All proposals shall be submitted in complete original form. No faxed or emailed proposals will be accepted. Proposals shall be sealed and marked "**66,000 GVW, diesel powered, quad axle dump truck**". **Vendors shall submit 1 completed copy of their proposal in a paper form. Failure to submit completed form may cause**

rejection of the proposal. Vendor literature will not be an acceptable substitute for a completed RFP form. Vendor shall also submit one copy on a jump drive.

Sealed Proposals must be delivered no later than 10:00 am, April 12, 2017 to:

**Ron Chamberlain
Highway Department
301 Carlson Road
West Salem, WI 54669**

Proposals received after the above date and time will be returned unopened.

2.5 Opening of Proposals

The proposals will be publicly opened at 10:05 am, April 12, 2017 in the following location:

Highway Department
301 Carlson Road
West Salem, WI 54669

At that time, the names of vendors who properly submitted proposals will be announced. Announcement of the names of the vendors who submitted proposals is not a guarantee that the proposals otherwise comply with the specifications of this RFP.

2.6 Ownership of Proposals

All proposals submitted on time become the property of the County upon submission, and the proposals will not be returned to the Vendors. By submitting a proposal, the Responder agrees that the County may copy the proposal for purposes of facilitating the evaluation.

2.7 Other information

Vendors may submit any other information that is not described in this proposal that would be beneficial to the County. If in the vendor's opinion the County has overlooked anything material or relevant, such item(s) may be brought to the County's attention and be included in the proposal.

2.8 Amendments to the RFP

In the event it becomes necessary to amend, alter or delete any part of the RFP, changes to the RFP will be posted on the website. The address is:

<http://www.co.la-crosse.wi.us/RFP/default.htm>

2.9 Public Records Law

All proposals are subject to the Wisconsin Public Records Law.

Section 3 Specifications, equipment, warranty and training

Vendors shall describe their approach to provide the equipment and service described herein, including, but not limited to:

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		VENDOR COMPLIES	
		YES	NO
General:	<p>The following specifications describe the minimum requirements for one (1) 66,000 GVWR, diesel powered, conventional cab, quad axle dump truck.</p> <p>New equipment proposed will be 2016 or newer, of current design and regular production models for which specifications are available. Machine modifications to meet the operational and capacity requirements shall be limited to the manufacturer's published standard and operational equipment. All operating specifications are based on current SAE standards and shall be the basis for determining compliance with specified requirements.</p> <p>A low mile/hour demonstrator/trade-in with less than 60,000 miles, and no older than a 2014 model year will be considered, but it must be submitted as a separate proposal.</p>		
GVWR:	Max gross weight in pounds on a group of 5 axles is 73,000 pounds.		
Engine:	<p>450 horsepower, SCR, turbo charged diesel engine: 450 peak horsepower, minimum, at rated engine RPM. 1,650 LB-FT of torque at rated engine RPM.</p> <p>Engine must have a "Jake Brake"</p>		
2 Lift Axles:	Lift type pusher axle,		
Vehicle Cab:	Conventional cab		
Dump body:	19' dump body, (19'LX89"W)		
Demonstrator:	<p>Each truck proposed by the vendor will be subject to inspection by a group of Lacrosse County operators to determine viability of the truck for the Highway Department's operation. The equipment will be brought to the Highway Department shop at 301 Carlson Road, West Salem, WI. for the operators to test drive and evaluate. If the vendor has multiple units, the evaluation team can come to the vendor's location with prior approval.</p> <p>Demonstrations are to be set up with the Highway Shop Superintendent, with a minimum of 3 business days before the equipment is to be demonstrated.</p>		
License:	The successful vendor will apply for the title and municipal license plates. A copy of the certificate of origin for the truck will be provided to the Highway Department shop before processing.		
Filters:	Two (2) <i>complete sets</i> of all replacement filters, per vehicle, will be provided at time of delivery. This includes engine oil, air, fuel, axle, internal & external transmission, and cab air filters.		
Manuals:	<p>1(one) complete set of Operations, Maintenance, and Repair manuals or CD's will be provided for this equipment and all added sub-systems at the time the vehicles are delivered. A manufactures "builders" line sheet will be provided for each vehicle at the time of delivery.</p> <p>The successful truck vendor will supply at the time of delivery the necessary diagnostic tools needed to obtain engine, transmission, and anti-lock brake system diagnostic trouble codes. If PC based, all appropriate software and cabling will also be included.</p>		
Training:	The chassis manufacturer shall provide unlimited online access to OEM training and		

VENDOR
COMPLIES

YES NO

diagnostic programs on all facets of these vehicles for a period of two (2) years from the vehicles in service date. After the two year period, the County would be able to continue the access by paying an annual access fee, to be determined.

Warranty: The warranty period, if any, is to begin on the date the equipment is delivery to the County of La Crosse Highway Department.

Manufactures extended power train/chassis warranty:

Cost for extended warranty: \$ _____

Length of extended warranty: _____

Cost for extended transmission warranty: \$ _____

Length of extended warranty: _____

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SPECIFICATION EXCEPTION PAGE

Write any exceptions to the above specifications, note if the exception exceeds the specification, or does not meet the specification.

Section 4 How to respond to this RFP

- 4.1 For each proposed truck, provide the information requested in Section 3
- 4.2 Complete the Cost Schedule page in Section 6
- 4.3 Complete the Vendor Signature Form

Section 5 Evaluation of Proposals

5.1 Evaluation Criteria

La Crosse County will evaluate the proposals using the criteria described below.

Category	Points
Equipmentspecifications and features	20
Cost	30
Warranty	10
Evaluation	40
Total	100
Vendor History	0 to -15

5.2 Vendor History with La Crosse County

The equipment in this RFP is crucial to an important public service performed by the La Crosse County Highway Department. As part of this evaluation, a vendor may have up to 15 points subtracted based on the vendor's past historical integrity in regards to providing required equipment specifications and supporting the performance of equipment.

Vendors with no previous history will be scored a zero

Section 6 Cost Schedule

Truck Manufacturer: _____

Truck Model _____

Pusher Axle Manufacturer _____

Pusher Axle Model _____

Pusher Axle Tire Size _____

Engine Model _____

Transmission Model _____

**Total cost for one (1) –73,000 GVWR Diesel Powered,
Cab, Chassis, and dump bed as specified above,
without listed options, F.O.B.**

**La Crosse County
Highway Department
301 Carlson Road
West Salem, WI 54669**

\$ _____

Section 7 - Terms and Conditions

7.1 The County reserves the right to accept or reject any or all proposals or portions thereof without stated cause.

7.2. The County reserves the right to re-issue any requests for proposals.

7.3. Upon the selection of a finalist vendor, the County by its proper officials, employees, or agents shall attempt to negotiate and reach a final agreement with this vendor. If the County, for any reason, is unable to reach a final agreement with this vendor; the County reserves the right to reject such vendor and negotiate a final agreement with the vendor who has the next most viable proposal. The County may also elect to reject all proposals and re-issue a request for proposal.

7.4 Clarification of proposals: The County reserves the right to obtain clarification of any point in a vendor's proposal or obtain additional information.

3.5 The County is not bound to accept the proposal with the lowest cost, but may accept the proposal that demonstrates the best ability to meet the needs of the County.

7.5.1 The County will award the purchase to the vendor whose proposal is most advantageous to the County. In determining the most beneficial offer, the County will consider such criteria as, but not limited to, cost, quality/workmanship, capability, standardization, major and minor exceptions to our specifications, superior design features, warranty, delivery, past experience, installation, equality, discount, customer satisfaction, bidder's past performance and/or service reputation, and servicing capabilities. The County may opt to establish alternate selection criteria to protect its best interest, or to meet performance and operational standards.

7.6 The County reserves the right to waive any formalities, defects, or irregularities in any proposal, response, and/or submittal where the acceptance, rejection, or waiving of such is in the best interests of the County.

7.7 The County reserves the right to disqualify any proposal, before or after opening, upon evidence of collusion, intent to defraud, or any other illegal practice on the part of the vendor.

7.8 The Vendor agrees to the fullest extent permitted by law, to indemnify, defend and hold harmless, the Purchaser, and its agents, officers and employees, from and against all loss or expense including costs and attorney fees by reason of liability for damages including suits at law or in equity, caused by any wrongful, intentional, or negligent act or omission of the Vendor, or its (their) agents and / or sub-contractors which may arise out of or connected with activities covered by this contract.

7.9 The selected vendor shall not subcontract or assign any interest in the contract and shall not transfer any interest in the same without prior written consent of the County.

7.10 No reports, information, or data given to or prepared by the firm under contract shall be made available to any individual or organization by the firm without the prior written approval of the County.

7.11 Should the selected vendor merge or be purchased by another individual or firm contract continuation would be at the County's option.

7.12 Brand names and brand specific specifications are used to establish general characteristics and standards of quality and performance. They are not used to limit competition. Vendors are encouraged to propose substitutes they consider equal to or better than what is specified and to state such substitutions on the exceptions page. Failure to list substitutions on the exceptions page may cause rejection of the bid, even at the time of delivery.

Vendor Signature Form

Description of bid or proposal _____

Name of Vendor _____

Legal Name of Vendor _____

Street Address _____

Phone Number _____

The enclosed bid/proposal is true and correct to the best of my knowledge.

I understand that La Crosse County reserves the right to accept or reject any or all bids without stated cause. I also understand that La Crosse County may allocate said bids in any way most advantageous to the County.

Authorized Signature _____

Printed Name _____

Title _____

Date _____

Federal Identification Number _____

End of RFP